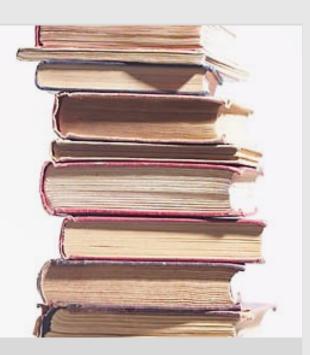
Decades of global knowledge and experience;

Cost efficient services at high standards





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Ebasco Trading Corporation has more than 45 years of experience in providing global procurement and logistics support services to international organisations and institutions. This maturity has allowed us to develop deep and wide knowledge of different industries and products, foster strong ties with suppliers and freight & shipping service providers and provide highly efficient services at very competitive prices.

We value every client's enquiry with a high level of dedication and appreciation for its time sensitivity. Our commitment means that we can fulfill any of our clients' requirements in any sector with an extreme sense of urgency and professionalism. All a client has to do is ask and we take care of the rest.

Sectors and Industries

We always welcome enquiries for any product from any industry. Some of the major industries and sectors we have been serving are:

- Urban and Rural Development
- Post Disaster Reconstruction Programs
- Post Conflict Reconstruction Programs
- Emergency and Humanitarian Relief Services
- Oilfield and Natural Gas Exploration and Production
- Construction



Procurement

- > Global sourcing database and strong supplier relationships - grown and refined over the last 45 years
- > Experienced procurement team utilizes our database and relationships to identify low cost products that will match your quality standards

Inspection & Packaging

- > Technical experts inspect the products to ensure that they meet your quality standards and specifications
- > Before shipping your products we ensure that they are safely and securely packaged to withstand the rigors of transportation

End-End Sales Service

- > Sales and procurement team available for your questions at every step of the process from enquiry to delivery
- > Shipment monitoring and tracking to ensure on time, safe and secure delivery

Fransportation & Logistics

> Strong relationships with global transportation & logistics companies built over 45 years

> Logistics team that can help you find the logistics solution that fits your budget while also reducing the shipments' lead times

Scope of Services

With procurement come many challenges that can cost clients time and money. Ebasco provides end-to-end services to help clients overcome these challenges and experience hassle -free procurement. Our team has the experience and skills to ensure that products reach our clients destinations safely, securely and on time.





While many companies say that they are a "general" trading company, they may only trade products from a few different industries. When we say that we are a "general" trading company, we mean it. Our products span many industries, such that we have more than 60 product categories and more than 600 product subcategories. This list keeps expanding as we continue to add new products.

Due to our extensive range of products, we cannot list them all here but you can email us to request our product catalog as an interactive, easy-to-use PDF. Please email our Business Development team at BD@ebasco.net to receive a copy.





Since its inception, Ebasco has been a global procurement hub, supplying to and sourcing from countries worldwide. Strategically located in Dubai, United Arab Emirates, we are able to:

- Provide a multitude of low-cost sourcing options
- Access African and European markets through Jebel Ali Port (largest container port between Asia and Europe) and the Dubai Airport
- Provide tax free shipping

Regions

We have served clients in more than 70 countries. While we are capable of supplying to and from almost anywhere in the world, some of our major regions of operation have been:

- CIS
- North Africa
- Middle East
- North America
- Asia





Ebasco greatly values all its clients, large or small, NGO or corporate. Our procurement team ensures that clients are quoted quality products at competitive prices and our logistics and after-sales team ensures that clients receive their products in a timely, safe and secure fashion. We always welcome new clients and provide them with the same quality services we offer to our existing clients.

Clients:

We have been serving more than 300 clients every year. Some of our clients include:

- United Nations
- American Embassy
- USAID
- FAO
- Schlumberger



Our Core Strengths

Benefit to You

45 years of sourcing and logistics knowledge and experience in post disaster, post war and other remote environments

Knowledge and security that your products will be procured and delivered according to your needs, no matter how harsh or hostile the environment

Strong, long-lasting supplier and logistics relationships built through time

Quality products delivered on time and at low prices

Technical expertise in products of your sector

Single sourcing point for a wide range of products that suit your needs

Proactive zero-incidence approach

Cost benefit from a reduced incidence of lost or damaged goods

End-to-End solutions, customer service and care

Hassle-free procurement and delivery so you can free up your resources to increase productivity

Client Benefits

Forming the foundation of our core strength pyramid is our end-to-end solutions and customer care that has always served as a strong base to enable our other strengths. At the pinnacle, is our more than 45 years of sourcing and logistics knowledge and experience. All of these levels collectively shape our core strength pyramid, which allows us to fulfill each of our client's procurement needs with high quality service.







Associate Companies

CONVRGNT VALUE ENGINEERING

Convrgnt Value Engineering specializes in Fast Track Construction, Electro-Mechanical Construction, Design and Build projects, and Value Engineering.

The company's integrated team of designers, engineers, construction managers and personnel are supported by state of the art IT and project management software and in-house resources. Convrgnt's operations include an extensive plant and machinery fleet as well as advanced joinery workshops and a dedicated switchgear division.

KWIK STEEL STRUCTURES

Founded in 1991, as a division of Convrgnt Value Engineering, Kwik Steel Structures has become a world-class hot rolled steel fabrication provider. In 2004, Kwik Steel Structures was spun off into an independent entity, with a 44,000 sq mtr facility and an annual capacity of 20,000 metric tons.

The company's expertise lies in design, engineering and fabrication of structural steel such as pipe rack trains, equipment support, heavy duty works buildings, shelter structures and pump house structures.

EBASCO TRADING CORPORATION shares and leverages both these companies' resources to ensure that clients receive the best service and the right products at competitive prices.





SALES ENQUIRIES & GENERAL INFORMATION

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